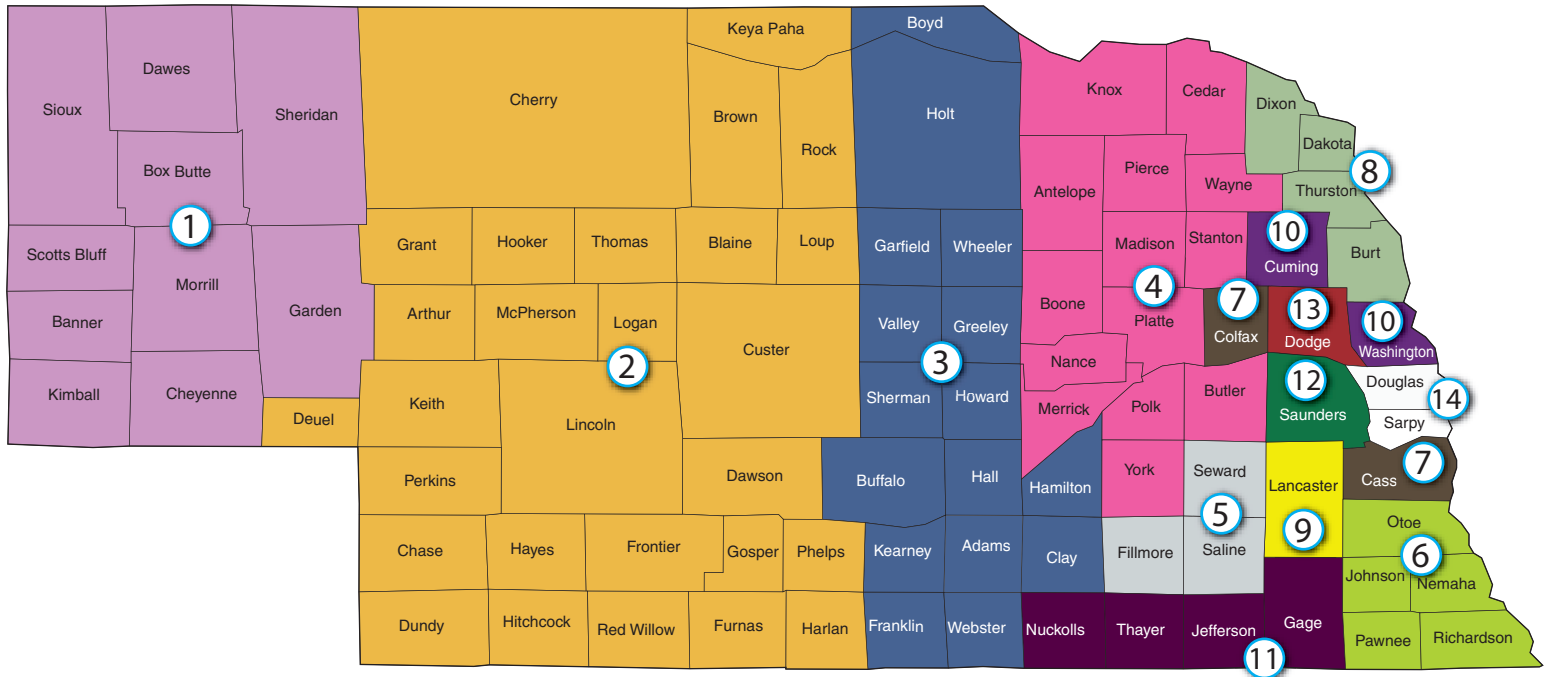


Individual Sales Representative Territories



1 Telesales
 Lucinda Glynn
 7261 Mercy Road
 Omaha, NE 68180
 1-877-444-2583
 1-877-333-2583
 lucinda.glynn@bcbsne.com

Polly Jensen
 7261 Mercy Road
 Omaha, NE 68180
 1-877-444-2583
 1-877-222-2583
 polly.jensen@bcbsne.com

2 Melinda Borges
 9795 N Johnson Road
 North Platte, NE 69101
 (888) 614-0128 - Toll-free
 (308) 532-9039 - Office
 (402) 613-0712 - Cell
 melinda.borges@bcbsne.com

3 Steve Kiolbasa
 1300 South Locust
 Grand Island, NE 68801
 (308) 398-4507 - Office
 (877) 444-6542 - Office
 (402) 613-0714 - Cell
 steve.kiolbasa@bcbsne.com

4 Connie Rogers
 4710 Valley View Drive
 Columbus, NE 68601
 (800) 821-4793 - Office
 (402) 613-1186 - Cell
 connie.rogers@bcbsne.com

5 Michelle Berry
 1233 Lincoln Mall
 Suite 100
 Lincoln, NE 68508
 (402) 458-4818 - Office
 (402) 613-0814 - Cell
 michelle.berry@bcbsne.com

6 Rick Sampson
 7261 Mercy Road
 Omaha, NE 68180
 (402) 926-7856 - Office
 (402) 490-0950 - Cell
 richard.sampson@bcbsne.com

7 Rhonda Pignotti
 7261 Mercy Road
 Omaha, NE 68180
 (888) 452-5077 - Toll-free
 (402) 343-3511 - Office
 (402) 250-6651 - Cell
 rhonda.pignotti@bcbsne.com

8 Julie Nash
 7261 Mercy Road
 Omaha, NE 68180
 (888) 452-5078 - Toll-free
 (402) 343-3584 - Office
 (402) 332-7087 - Cell
 julie.nash@bcbsne.com

9 Metro/Lincoln
 Michelle Berry
 Wendy Kohtz

10 Terry Adams
 7261 Mercy Road
 Omaha, NE 68180
 (402) 343-3392 - Office
 (402) 669-0968 - Cell
 terry.adams@bcbsne.com

11 Wendy Kohtz
 1233 Lincoln Mall, Suite 100
 Lincoln, NE 68508
 (402) 458-4885 - Office
 (402) 779-5258 - Cell
 wendy.kohtz@bcbsne.com

12 Nicole Rossitto
 7261 Mercy Road
 Omaha, NE 68180
 (402) 343-3518 - Office
 (402) 669-2976 - Cell
 nicole.rossitto@bcbsne.com

13 Nicole Rossitto and Terry Adams
Nicole Rossitto
 7261 Mercy Road
 Omaha, NE 68180
 (402) 343-3518 - Office
 (402) 669-2976 - Cell
 nicole.rossitto@bcbsne.com

Terry Adams
 7261 Mercy Road
 Omaha, NE 68180
 (402) 343-3392 - Office
 (402) 669-0968 - Cell
 terry.adams@bcbsne.com

14 Metro/Omaha
 Terry Adams
 Julie Nash
 Rhonda Pignotti
 Nicole Rossitto
 Rick Sampson